

Aramis/Division of Estee Lauder
5 Thornton Road
Oakland, New Jersey 07436

ESTÉE
LAUDER
COMPANIES

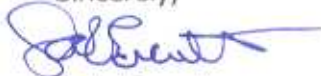
Mr. Andrew Bloom
Energy Services Company
309 Pittsfield Road
Lenox, Ma 01240

Dear Andrew:

I want to thank you and those who helped install the retrofit octron lighting at our plant. The quality of light in our production rooms is superior to the metal halide that was removed. I also want to acknowledge the installation group as they worked in a professional manner and always kept me informed of their progress.

This is a job well done and I look forward to a longer lamp life and energy savings due to this project.

Sincerely,



Jack Everett
Facilities Engineering