



ARKWRIGHT INCORPORATED
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FAX NUMBER (203) 453-8882

Mr. Andrew Bloom
Esco Energy Service
309 Pittsfield Rd.
Lenox, Ma. 01240

Dear Andrew,

I wanted to take a moment to thank you and Lou for a job well done. Based on my expectation when I hire a contractor, I usually do not write letters of recommendation. I must say the lighting retrofit project here at Arkwright was a huge success. Not only did the lighting levels become more uniformed and consistent but also the drop in monthly energy consumption was right on target.

Your staff was very professional and did not interrupt our day-to-day operations in any way. I highly recommend Esco energy services to anyone who may want to improve or upgrade their facility lighting. Please feel free to contact me for any further questions.

Sincerely,

A handwritten signature in black ink that reads "Thomas A. Sonzoni". The signature is fluid and cursive, with a long horizontal stroke extending to the left.

Thomas A Sonzoni
Maintenance Manager