



BERKSHIRE BRIDGE IRON
CO INC

BERKSHIRE BRIDGE & IRON CO INC

140 EAST HOUSATONIC STREET

PO BOX 254

DALTON MA 01227-0254

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EMAIL: berkbrid@vgernet.net

ESCO Energy Services Co.
788 South Street
Pittsfield MA 01201

Attn: Mr. Andrew Bloom

Dear Andrew:

Thank you very much for implementing a much needed and quite successful lighting upgrade here in Berkshire Bridge & Iron's shop and offices.

The installation went smoothly and quickly with virtually no disruption of normal operations and we are extremely pleased with the end result. The loan program, rebates, and expected energy savings all combine to make this upgrade an excellent investment for Berkshire Bridge & Iron.

Your handling of this project was helpful and professional and we would highly recommend you and ESCO to anyone interested in a lighting upgrade.

Sincerely,

James L. Esoldi Sr.
James L. Esoldi, Sr.
Vice President

JLE/bmj