



CPS Corporation
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Dunkirk, New York 14048

David J. Maternowski
General Manager

(716)-366-6010

Mr. Kevin Clough
ESCO Energy Services
280 Sunset Terrace
Orchard Park, NY 14127

Dear Kevin:

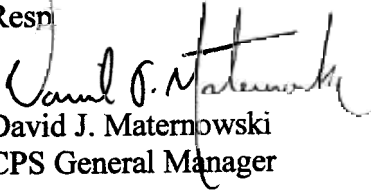
Please consider this letter as a written and formal thank you for a job well done. We realize that a complete lighting retrofit project in a facility as ours is not the easiest of jobs. The combination of lab lighting, dusty environments, high ceiling manufacturing, and "hard-to-reach" storage areas, made for an ambitious challenge to your staff.

I am happy to say that the job was done efficiently and effectively. The crew that came in was professional and cognoscente of staying in the background, doing the job, and allowing manufacturing to continue without a hiccup.

Ambitious projects, such as the CPS/ESCO lighting project, can run into difficulties during any stage of the program. As we discovered a problem in the planning stage (didn't have a proper count), your company took the initiative to move the project along and meet the objectives without additional costs to the original estimate. I must commend your organization for this.

Good job. We would be willing to recommend your company to any other facility looking to improve their lighting situation and recoup some very important energy costs.

Resp


David J. Maternowski
CPS General Manager

Cc: George Polasik
James Bailen