

COLDFORM INCORPORATED



105 NAPCO DRIVE
TERRYVILLE, CT. 06786
TEL: 860.582.5031

E MAIL: ccampbell@coldform.com
WEB: www.coldform.com
FAX: 860.584.5082

Colby Lewis, President
ESCO Energy Services Co.
309 Pittsfield Road
Lenox, MA 01240

Dear Colby,

Once again we would like to thank you for a job well done. The current lighting upgrade to our "new" facility is our second experience with ESCO Energy Services and should speak to the confidence we have in your organization. Your staff was at all times courteous and professional and strived to keep us informed as the work progressed. Please express our thanks to John Shulda and Andrew Bloom and especially to Pete Sarafin and Mikail and his crew. They made every effort to not disrupt our business as they went about theirs.

The end result exceeded our expectations. We could not be more satisfied with the resulting lighting improvements to all work areas, both in our factory and the office areas. Your recommendations on redistribution of lighting were well thought out and executed and have provided for a more comfortable and efficient work environment for our employees. The energy cost savings became apparent as soon as the project was underway and appear to meet the goal set in the original analysis.

We appreciate your efforts and patience on our behalf and would not hesitate to recommend ESCO to other businesses considering a lighting upgrade to their facility.

Sincerely,

A handwritten signature in cursive script that reads 'Craig Campbell'.

Craig Campbell
Plant Manager