



Mr. Andrew Bloome
ESCO Energy Services Company
788 South Street
Pittsfield, Ma 01201

Dear Andrew:

I want to thank you and your organization for the excellent work on our lighting retrofit project.

The work was performed throughout our facility with a minimum of disruption to our operations thanks to the expertise of your people. The project was completed on time and within budget. I appreciate that you kept all of your commitments to us. You and your people handled the whole project very professionally.

The quality of lighting at our plant is much better and has received positive comments from our associates and visitors. We look forward to enjoying the lower energy costs also.

Sincerely,

A handwritten signature in black ink that reads 'Cam Catarino'. The signature is fluid and cursive, with a horizontal line underneath it.

Product Development Mgr.
Cam Catarino