



ESCO Energy Services Company  
788 South Street  
Pittsfield, MA. 01201

Attn: Mr. Andrew Bloom

Dear Andrew:

I am writing to express my appreciation and satisfaction for the lighting retrofit recently completed by your company. Your project planning was professional and the installation was accomplished in a timely manner with minimal disruption to our day to day business activity. In addition to the energy cost savings associated with this project, the improved lighting coverage has actually allowed us to gain better utilization of existing space. I also appreciate your efforts in helping us to access project funding offered by the utility company.

Our experience with your organization has been a positive one. I would highly recommend ESCO as an outstanding supplier of lighting retrofit systems.

Yours truly,

A handwritten signature in black ink, appearing to read 'David M. LeMoine', written over a horizontal line.

David M. LeMoine  
Controller

