



**Georgia-Pacific**

Georgia-Pacific Corporation  
*Dixie Business*

149 Hamilton Street  
Leominster, MA 01453-2342  
(978) 537-4701



ESCO Energy Services Company  
309 Pittsfield Road  
Lenox, MA 01240  
Attention: Andrew Bloom

Dear Andrew,

Your crew recently finished installing our new lighting system and I would like to take this opportunity to thank you and your company for the outstanding work that was performed. The installation crew that did the work was timely and so neat that it was hard to tell that they were even working in our facility. They interacted with key personnel in a professional manner to minimize any machine downtime and ensure the safety of our employees.

ESCO was also very flexible and innovative when issues arose. As the scope of the project changed during our planning stage, ESCO quickly and creatively resolved the matter to meet our new objectives without additional costs to the original estimate. This effort was above and beyond what we have witnessed with other vendors.

We are enjoying the increased light levels and look forward to reduced energy and maintenance costs. We would recommend ESCO to any company looking to improve their lighting situation.

Sincerely,

Matthew Buja  
Project Engineer

James Walker  
Facility Maintenance Supervisor

Jack Doyle  
Sourcing Manager