



Mr. Mitch Barack, Vice President
ESCO Energy Services Company
3 Elm Street
PO Box 565
Stockbridge, MA 01262

Dear Mitch:

Thank you for your rapid completion of our lighting retrofit of over 3,000 fixtures. Because of the nature of our environment, it was critical that the project be completed quickly and without interruption of our functions. ESCO communicated effectively with our personnel which assured a high comfort level and a potentially difficult time was made easy for us.

The detailed analysis, reports and testing procedure your company provided were extremely helpful to our understanding of the retrofit process. I appreciate the high degree of attention to detail and responsiveness your company provided to the hospital and would recommend you to others who have a need for energy efficient lighting.

Sincerely,

A handwritten signature in black ink that reads 'Marty Neylon'. The signature is fluid and cursive, with a long, sweeping tail that extends to the right.

Marty Neylon
Manager
Plant Operations