



Niagara  
County  
Community  
College

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Mr. John Shulda  
ESCO Energy Service Company  
788 south Street  
Pittsfield, MA 01201

Dear Mr. Shulda:

I am writing to express my appreciation and satisfaction for the lighting replacements and retrofits that your organization rendered as a part of our Energy Performance Contract with Johnson Controls. Your staff demonstrated outstanding professionalism. They exhibited an extremely cooperative demeanor in dealing with our students and staff, always cleaned up their work areas completely at the end of each work period and were extremely helpful. In addition to the energy cost savings which is dramatic, our entire environment has gone through a tremendous positive change. We thank you for a project that has provided a good return on investment while providing a better lighted facility for our students, faculty and staff.

Sincerely,

A handwritten signature in cursive script that reads "Antonette J. Cleveland".

Antonette J. Cleveland, PhD  
President

cw  
xc:Don Seier