



ESCO Energy Services Company
3 Elm Street
P.O. Box 565
Stockbridge, MA 01240

Attn: Mr. Andrew Bloom

Dear Andrew:

Thank you for a very successful lighting upgrade project at our Springfield, MA location. The installation went smoothly, and there was no disruption to our business. We appreciate the care and attention to detail the ESCO put into this project. Most importantly, we are pleased that we have achieved lighting energy savings of more than 60% while maintaining appropriate light levels in the facility.

I would be happy to recommend ESCO to anyone looking to upgrade their lighting system.

Very truly yours,

RYDER TRANSPORTATION SERVICES

A handwritten signature in cursive script, reading "Donald D. Dusseault, Jr.".

Donald D. Dusseault, Jr.
Parts Logistics Leader

DD/cfp
cc: File

Ryder Transportation Services
220 Tapley Street
Springfield, Massachusetts 01104-2894
Tel 413 736 8361