

SAATCHI & SAATCHI

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May 25, 2012

Mr. Andrew Bloom
Business Development Manager
Esco Energy Services Company
309 Pittsfield Road
Lenox, MA 01240

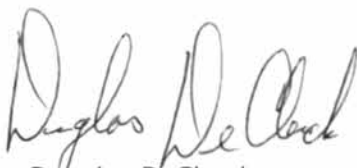
Dear Mr. Bloom:

I am writing to say how pleased we are with the lighting retrofit project your company just completed for us.

Your team's thoroughness and knowledge kept the project finishing on time. We encountered a major problem in the beginning of the project that was rectified quickly. If not caught by your team it would have delayed the project for weeks.

All the work was performed in a professional manner with no complaints from my staff. Your team was very easy to work with and mindful of our sensitive areas and difficult work schedules.

Respectfully,



Douglas DeClerck
VP Facilities & Real Estate