



Sandlapper Fabrics

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ESCO
788 South Street
Pittsfield, MA 01201
Atten: Andrew Bloom

Dear Andrew,

I would like to thank you and your staff for all your efforts in completing the recent project of retrofitting all light fixtures in our plant and offices. You certainly know how gloomy it was in here and how many different types of old antiquated inefficient fixtures we had. The difference in light levels is tremendous, easily noticed and appreciated by all our workers. The energy savings we will see along with the rebate from our power company were key factors in my getting approval to go ahead with this project. All stages of the project went smoothly and your installation crew was hardly noticed being here. They worked extremely well in working around our equipment and production schedule. It is also very nice to now have standard fixtures throughout our facility. Please feel free to stop by any time or use me as a reference if you like.

Sincerely yours,

A handwritten signature in cursive script, appearing to read "Rich Filicko". The signature is fluid and elegant, with a prominent flourish at the end.

Rich Filicko
Manager Of Plant Engineering