



SPRINGFIELD TECHNICAL COMMUNITY COLLEGE

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Mr. Mitchell Barack, Vice President
ESCO Energy Services Company
P.O. Box 565
Stockbridge, MA 01240

Dear Mitch:

I would like to congratulate you on the completion of our lighting retrofit project that included fourteen buildings and over 15,000 fixtures throughout our campus. In addition to large energy and maintenance savings, we are also very happy with the light quality improvements. We were very pleased with the manner in which your company executed this difficult project.

I must also express my appreciation for assigning Mr. John Shulda as the Project Manager. Mr. Shulda did an excellent job of communicating with the College and the general contractor. ESCO Energy Services Company attention to details is to be commended. As this campus is a dynamic one, we were impressed by your ability to work around class schedules and minimize disruptions to students and faculty.

As in any project this size, there were many requests for adjustments and changes to satisfy the needs and requirements of the many different staff members and faculty, ESCO was very accommodating in fulfilling our requests.

If any of your prospective customers would like an education on a very successful lighting retrofit project, they are welcome to call me. I would be happy to recommend ESCO to anyone considering a lighting upgrade project at their facility.

Yours truly,

Victor T. Focosi
Director of Facilities

"Education contributes to the quality of life and living, and therefore, the College employs the highest standards in the delivery of its unique and diversified programs and services to its customers. The College assists individuals to develop the capacity for critical thinking; the ability to communicate effectively; an appreciation of the arts, sciences and humanities; and an understanding of the technological nature of modern society."

STCC's Mission Statement